

Message Text

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ORIGIN COME-00

INFO OCT-01 NEA-09 ISO-00 EB-07 RSC-01 /018 R

66619

DRAFTED BY COM/BIC/CAGNE:CLOUSTANAU

APPROVED BY NEA/IAI:WBSMITH

COM/BIC/CAGNE:PBHALE

NEA/IAI:EWBIZIC

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P 132337Z JAN 75

FM SECSTATE WASHDC

TO AMEMBASSY TEL AVIV PRIORITY

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E.O.11652:NA

TAGS: BTIO IS

SUBJECT: ISRAEL PORTS AUTHORITY (IPA) EXPANSION AND
DEVELOPMENT

REF: A. TEL AVIV 6910; B. TEL AVIV 7357

1. REF A MAILED TO OVER 50 COMPANIES; COMMERCE HAS
RECEIVED NO RESPONSE. ALSO CALLED TWO COMPANIES GIVEN
REF B, PARA 6. DILLINGHAM IS NO LONGER IN INTERNATIONAL
WORK; SANTA FE NOT INTERESTED IN ISRAEL.

2. RESULTS OF CONTACT MADE TO COMPANIES GIVEN REF B,
PARA 5, AS FOLLOWS: AMMAN ADN WHITNEY OFFICIAL, JACOB
ELDAR, CURRENTLY IN ISRAEL AND IN TALK WITH LAZAR AT
IPA; OTHER COMPANIES NOT INTERESTED IN WORK IN ISRAEL.

3. COMMERCE CALLED SEVERAL OTHER ENGINEERING FIRMS.
ACCORDING TO OFFICIAL OF STEARNS-ROGER, FIRM IS ALREADY
WORKING ON BOTH ASHDOD AND HAIFA PORTS. ROCHLIN AND
BARAN, AN ARCHITECTURAL COMPANY WILL HAVE MAN IN ISRAEL
EARLY PART OF WEEK BEGINNING JANUARY 13. HE WILL CONTACT
EMBASSY. PALMER AND BAKER INTERESTED IN PROJECT AND
ARE WRITING TO IPA AND WILL NOTIFY COMMERCE IF THEY TAKE
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FURTHER ACTION.

4. HAVE NAMES OF FOUR OTHER FIRMS ALREADY WORKING IN
ISRAEL WHICH WILL TRY TO CONTACT. HAVE BEEN GENERALLY
UNSUCCESSFUL IN LOCATING COMPANIES WHICH WANT WORK IN
ISRAEL IF ARE NOT ALREADY THERE. INGERSOLL

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